

## Paper Supply and Pricing Update

There are several factors affecting paper supply and pricing that are of importance due to recent developments in the worldwide paper markets. On March 30, 2007 the U.S. Department of Commerce announced a preliminary decision to apply U.S. anti-subsidy law to paper imported from China, Korea and Indonesia. This affects coated free sheet paper in book weights only. The affected paper will receive countervailing duties ranging from 10.9% to 20.35% and anti-dumping penalties ranging from 5% to 30%. A final ruling is expected at the end of 2007.

In addition, there have been several mill closings and consolidations, primarily in the ground wood paper markets. There is financial uncertainty at other mills. These factors are a cause for concern in the supply chain, primarily in newsprint and web grade paper for the remainder of the year, and will cause price increases in all grades.

We do not expect any supply disruptions. However, we are expecting price increases in the near future. We believe we have significant advantage with our sheeting capability and capacity, we are currently exploring alternative suppliers as insurance, and we are negotiating delayed and reduced increases for our primary paper grades and weights. We will keep you informed of expected paper price increases when we have more information and will update you of further developments in the world markets.



## What's New at FCP

- High speed, 10-station collater
- Internet based call-out system for kit-packing requests
- Blisterboard printing and coating
- Hot melt padding machine
- Sales Order Retrieval Distribution System (SORDS)
- Press tests on MetalFx, heat transfer materials, offset printable microflute, and silver mylar
- Shrink-wrapping lines with batch counters (pictured at left)

Flower City shreds and bales 200 tons of paper waste every month; which is then recycled into paper toweling . We also recycle other waste grade corrugated, box board, styrene and plastics. To further our commitment to the environment and sustainability, we are currently in the process of attaining Forest Stewardship Council (FSC) Chain-of-Custody certification.



## NADI Show in NYC

The annual visual merchandising and store design trade show StoreXpo will return under a new name, the NADI Show. Organized by the National Association of Display Industries, the event will take place in NYC, December 5-7. The show will include gallery and retail tours, block parties, shoptalk sessions and easier logistics according to NADI.

[www.nadi-global.com](http://www.nadi-global.com)

## More Color Choices from PANTONE

Pantone, Inc. recently introduced the PANTONE Goe™ System, a collection of 2,058 colors arranged chromatically in a guide, as specification chips and in a palettes software program. About 40% of the original PMS colors are also in the new system, but named in the Goe™ three-part numbering format.

Download the Goe™ White Paper PDF at [www.pantone.com](http://www.pantone.com) to learn more.

# www.fcp.biz

Quality products, honestly represented. Expect nothing less.